



CARVILLE

MANAGEMENT COMPANY



CARVILLE Management Company is one of the leaders in sales of automotive spare parts and components in Russia and CIS countries.

CARVILLE Management Company is a holding company comprising wide range of fields of concern:

- Market research
- Engineering, design and research activities
- Commercial activities, sales
- Wide advertising activities
- Internet marketing, e-commerce
- Design activities



The brand portfolio managed by CARVILLE holding includes the following trademarks:



Automotive radiators and components of cooling systems



Professional suspension, transmission, brake system details



Automotive accessories



Generators, starters, and other automotive electrics



Owned racing team and the spare parts for motorsports



A magazine for professionals in auto business and motorists



E-commerce
(only for products of CARVILLE MC)

CARVILLE Management Company has started in 2009 as a specialized organization within LUZAR LTD and AIRLINE LTD companies, which has undertaken the function of marketing and distribution of products of two trademarks of abovementioned companies.

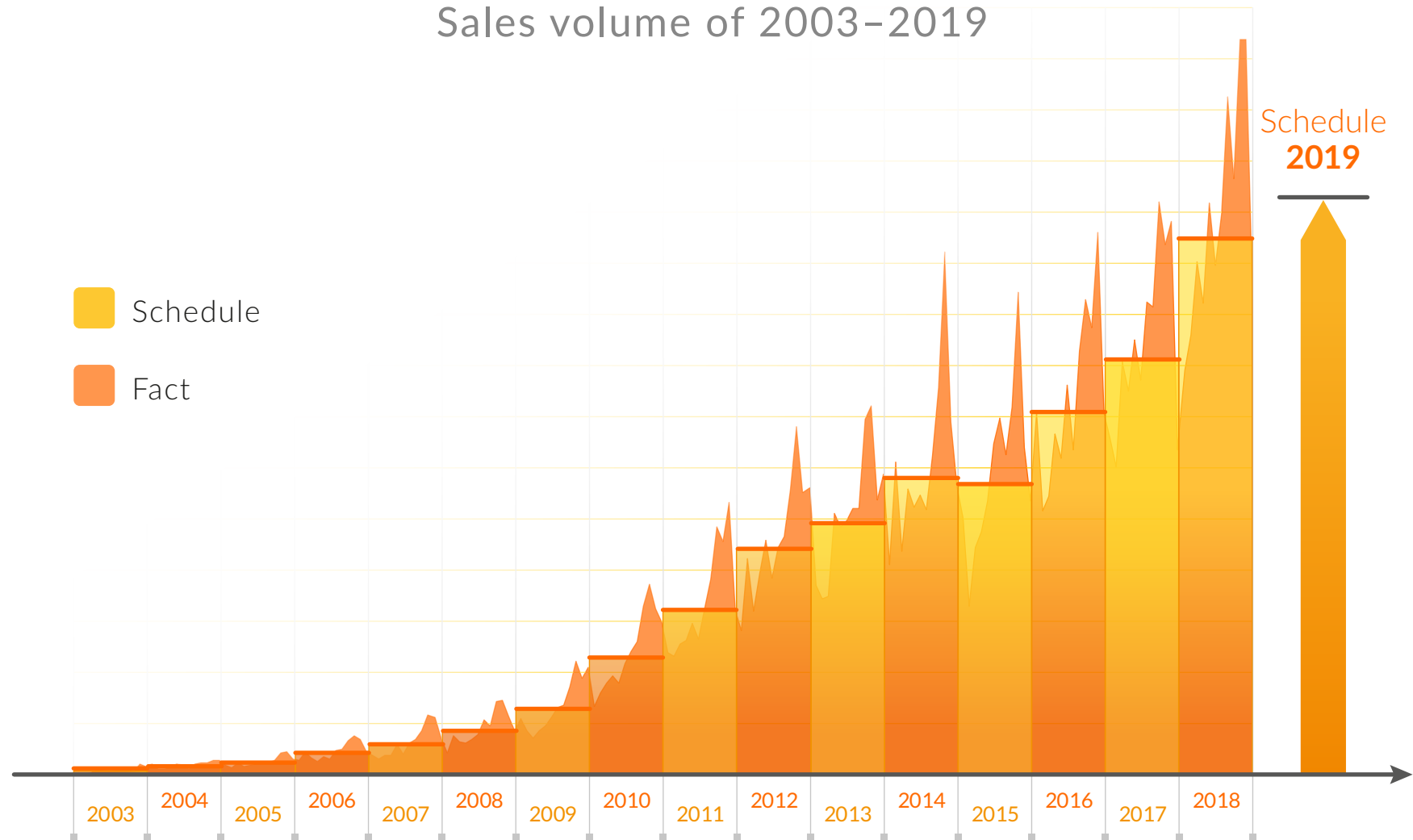
In 2010, two new product directions under two new trademarks TRIALLI and StartVOLT were added to the brand portfolio of the company

Existence of such specialized organization as CARVILLE MC, which is responsible for sales, provides the following:

- engineering, research, and innovative activities;
- sustainable management of diversified assortment of products;
- reduction of costs for maintenance of administrative and business infrastructure;
- document flow optimization (facilitation);
- marketing activities, design;
- Improvement of competitive strength and establishment of leading market positions.



Sales volume of 2003–2019



Nowadays, CARVILLE MC has achieved the following:

1

Ranks among TOP-5 leading companies in a field of sales of automotive spare parts and components in Russia and CIS countries

2

Has a trade turnover of about 200 million USD per year

3

Has a steady sales network comprising 200 business partners in Russia and CIS countries

4

Collaborates with 150 suppliers and manufacturers from all over the world

5

Holds the leading market positions in many merchandise lines in Russia

6

About 7% of profit are invested in R&D



- Automotive cooling and air conditioning systems
- Auto accessories
- Generators and starters
- Transmission system
- Bearings
- Brake system
- Electrics
- Rubber products
- Shock absorbers and suspension components

GENERAL PRODUCTS



CARVILLE MC has a powerful Engineering Department (Experimental Design & Development-Quality Control Department) which performs:

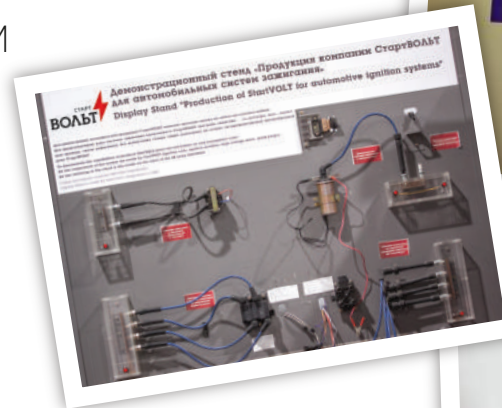
- 1 Engineering and improvement of new designs
- 2 Quality assurance, benchmark and full-scale tests
- 3 Design of test stands and toolroom operations
- 4 Medium — and small-batch production
- 5 Reject analysis, repair and repacking of products
- 6 Certification activities



The most important part of engineering activities of CARVILLE MC is its research and testing laboratory

The laboratory comprises numerous test benches:

- Bench "Thermal Aero-hydraulic Pipe"
- Stand "Air-tightness test"
- Stand "Shock Absorbers"
- Stand "Durability tests of timing belts "
- Stand "Tests of sealing cups"
- Stand "Check of sensors and actuators of the ECM (electronic engine control system)"
- Stands "Checking of water pumps"
- Stands "Checking of oil pumps"
- Stands "Testing of vacuum boosters"
- Stands "Checking of generators and starters"
- Stands "Checking of ignition system"
- Stands "Checking of fuel injector nozzles"
- Stands "Checking of fuel pumps and washer pumps"
- Stands "Checking of automotive lamps"
- Stands "Checking headlights and flashlights"
- Stands "3D printer"

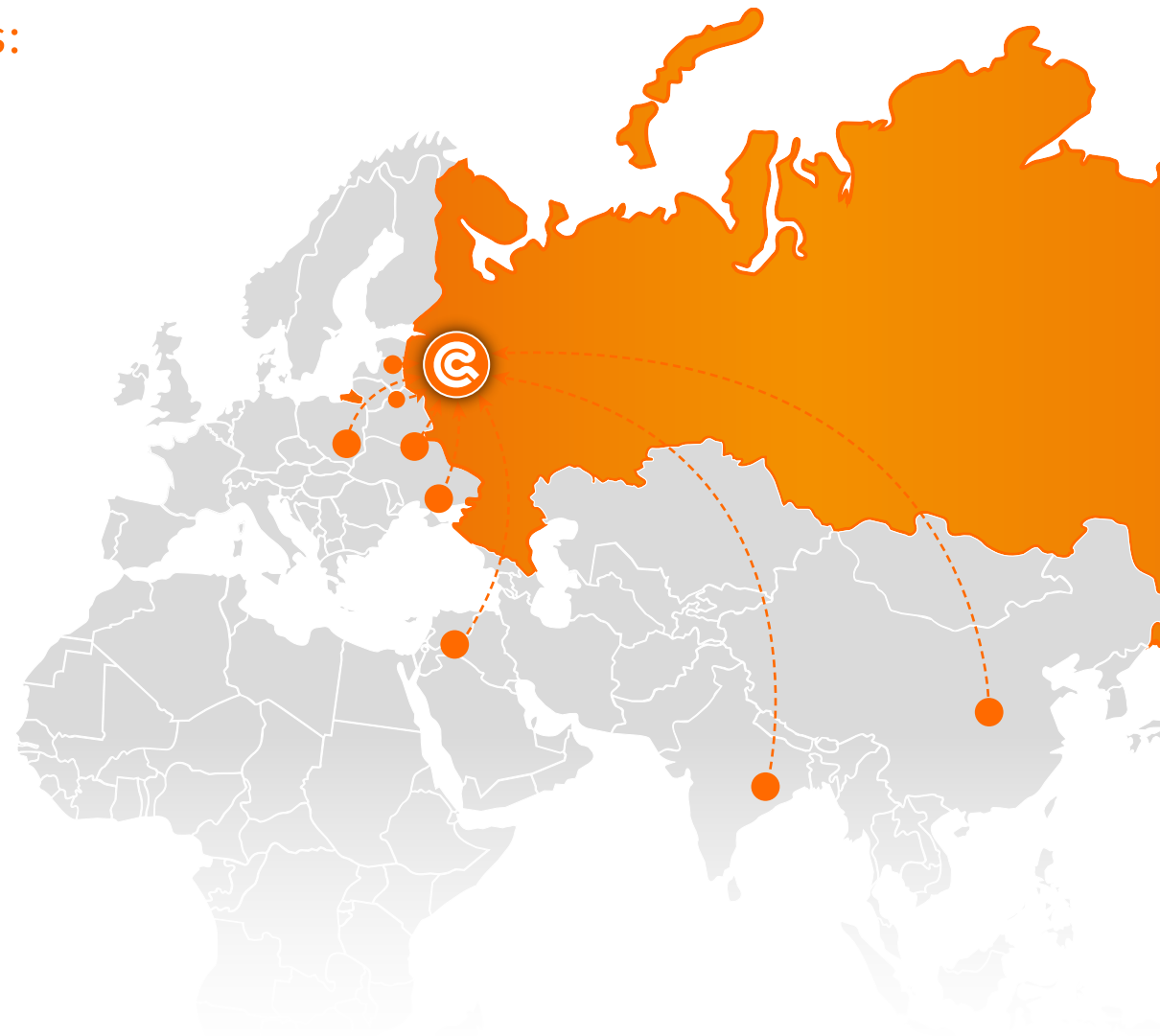


CARVILLE MC supplies its products to more than 200 partners in Russia and CIS countries



CARVILLE MC cooperates with 150 suppliers and manufactures from all over the world, inter alia under exclusivity rights. Products purchase geography covers numerous countries:

Russia
Belarus
Latvia India
Poland China
Turkey
Ukraine



Storage and shipment of products are carried out from the modern warehouse with the area of more than 15.000 square meters.

- Shelf storage at a height of 12m
- Heated space
- Sophisticated technologies for warehouse inventory control
- Barcoding

Warehouses of CARVILLE MC are:

- ✓ In Saint Petersburg
- ✓ In Moscow
- ✓ In Rostov region (Millerovo)

Preliminary location of the warehouse in Krasnodar appears on the map of Russian Federation.





LUZAR is a leader in manufacture and sales of radiators for motor (passenger) vehicles in Russia and CIS countries.

Its new field of concern – the manufacture of radiators for passenger-and-freight and freight vehicles – will allow LUZAR to become an absolute leader among any of segments of automotive radiators in Russia.

Main products:

- ✓ Radiators (cooling radiators, heating radiators, condensers, intercoolers)
- ✓ Fans (cooling fans, heating fans, air-conditioning fans)
- ✓ Water pumps
- ✓ Thermostats
- ✓ Air conditioning compressors



WWW.LUZAR.RU



AIRLINE is a wide-range supplier of auto accessories and ranks among TOP-3 companies, which supply automotive accessories in Russia and CIS countries.

Main products:

- ✓ Air compressors
- ✓ Jacks
- ✓ Brushes, cleaning cloths, scrapers
- ✓ Cord lighting
- ✓ Windshield wiper blades
- ✓ Cigarette lighter sockets, car socket splitters
- ✓ Chargers
- ✓ Motorist kits (first aid kits, fire extinguishers, signs)
- ✓ Tools
- ✓ Fuses
- ✓ Caps
- ✓ Batteries



WWW.AIRLINE.SU



A wide assortment of auto spare parts for transmission systems, brake systems, steering and suspension systems is produced under the trademark TRIALLI:

Main products:

- ✓ Shock Absorbers
- ✓ Clutch kits and clutch discs
- ✓ Universal Joints
- ✓ Bearings
- ✓ Stabilizing bushings
- ✓ Disc brake rotors and brake drums
- ✓ Brake pads
- ✓ Cylinders
- ✓ CV Joints and C.V. Axles



WWW.TRIALLI.RU



StartVOLT is a specialized brand of automotive electrics. Own manufacture of key products and professional production-engineering control provides technical supremacy over analogs. The products that emphasize the superiority are generators and starters, which provide unique technical solutions and characteristics and highlight StartVOLT goods among others. StartVOLT automotive products are worthily considered to be “innovative”.

Main products:

- ✓ Generators
- ✓ Starters
- ✓ Sensors and regulators
- ✓ Oxygen sensors (Lambda probes)
- ✓ Ignition Coils
- ✓ Details of wiper system (wiper motors and wiper linkages)
- ✓ Fuel pump modules and its accessories (electric fuel pumps, fuel filters, level sensors)



WWW.STARTVOLT.COM

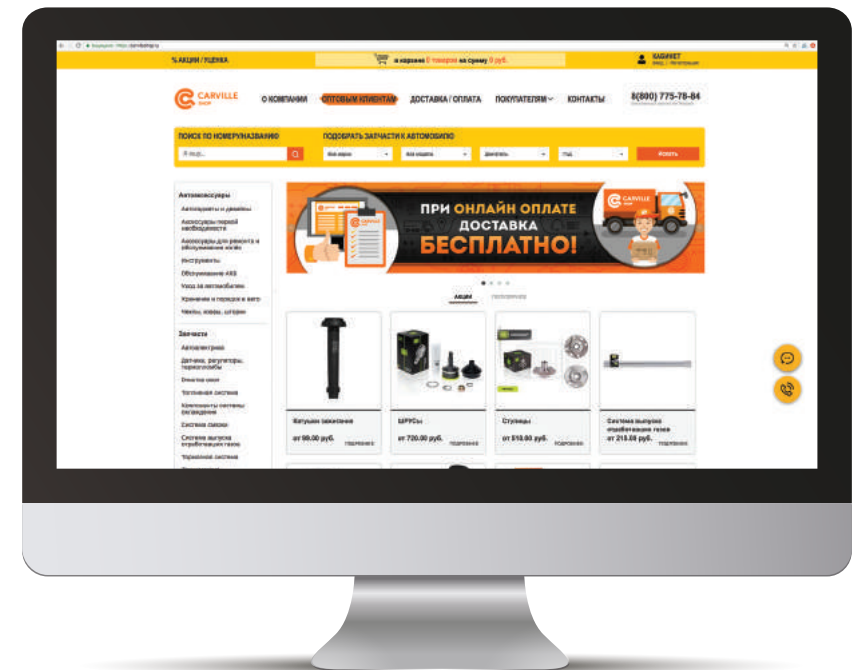


ONLINE STORE CARVILLESHP



Carvilleshop is an official online shop of CARVILLE MC, which is an exclusive owner of brands LUZAR, AIRLINE, TRIALLI, StartVOLT, and Carville Racing.

Carvilleshop online shop provides an opportunity to purchase any products of the above-mentioned brands anywhere in Russia and in the world.



WWW.CARVILLESHP.RU

Двизжок

про автомобили в деталях

“Dvizhok” motor magazine is a professional publisher of news about motor vehicles and automotive components. It is the only magazine in Russia, which is issued under the guarantee of a large company from automotive business area, and has become popular among private and corporate readers.

The magazine ranks among TOP-10 printed automotive media and TOP-30 web-based media, oriented towards automotive business.



WWW.DVIZHOK.SU



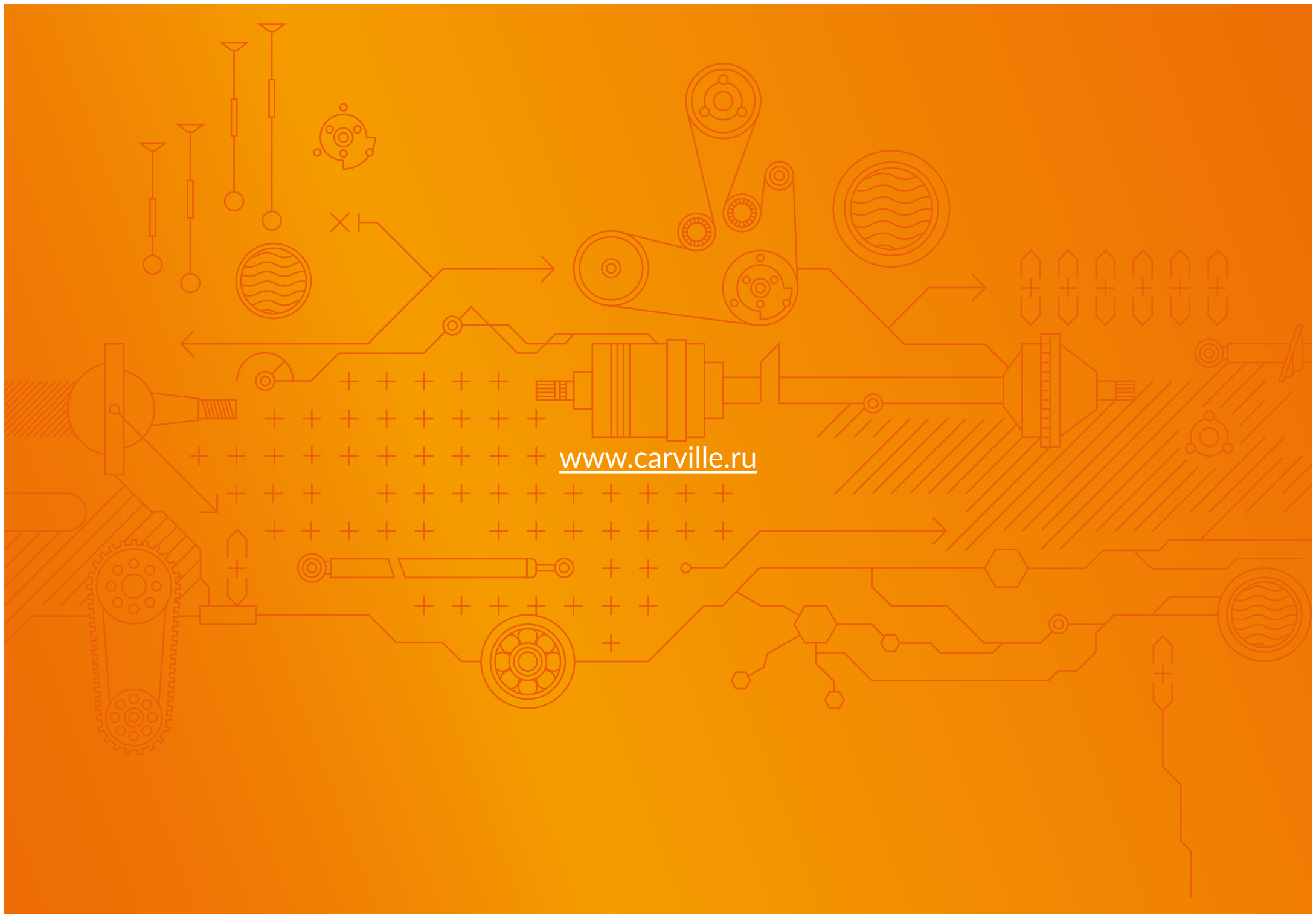
Carville Racing is a professional racing team, a multiple winner of the stages in the classic rally and **Champion of the Russian Series of Circuit Racing 2018.**

In 2016, the Carville Racing brand launched the production of Autosport and tuning goods, accessories and branded clothing.

Our victory is not only the will and professionalism of the pilots but also the exceptional quality of spare parts, which are designed to meet the racing loads.



WWW.CARVILLE.RACING



www.carville.ru